

Augustine (Gus) Mandigora

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Expert on liaising between government, business and civil society on policy issues

Areas of Expertise

- International development and inclusive economic policy
- Success in crafting inter-agency and multisector collaborations
- Policy influencing and development experience
- Energy sector lobbying experience
- Trade & investment policy and aid for trade

Signature Achievements

Changed the morale and compliance culture of a 14-member team, based in 4 countries and managing a multi-million-dollar multi-country project. I effected the turnaround in the space of four months and was rated as a top performer. I have also been a leader and a top performer in government, business and NGOs

Professional Experience

Business Development Manager (December 2017 - Present)

Scope Global

Finding ways of diversifying Scope Global's income and client base

Key Achievements:

- Supported research, consultation and development of business case for a new Scope Global sub-branded business. The business case is being tabled before the Board of Directors for approval on 15 February 2019
- Developed a relationship leading to an innovative new business proposal to a government client. The proposal was shortlisted for a grant and is being tabled to their Board of Directors for approval on 22 February 2019
- Have led the development of three tenders/proposals that have been formally shortlisted by organisations in the education and government sectors
- Currently writing a business proposal on a new business area for Executive review on 15 February 2019

Trading and Market Development Advisor (November 2016- November 2017)

Oxfam Australia Trading

Creating stronger links between Oxfam's ethical retail enterprise and Oxfam teams and programmes in Melbourne and other countries.

Key Achievements:

- Created links between Oxfam Australia Trading and new programme in Vanuatu
- Formalised a new strategic partnership between Oxfam Australia Trading and the University of Adelaide on a multi-country, multi-stakeholder programme;
- Delivered lecture on trade and development policy and practice to a Masters degree class at University of Melbourne;
- My performance was rated as excellent by my line managers despite the very challenging role, the tight budgets and the tight timeframes for delivery;

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Regional Partner Engagement Director – Africa (September 2014 - September 2016)

Teach For All

Supported young social entrepreneurs to set up national education and leadership organisations

Key Achievements:

- My support directly led to the development and launch of Teach For Ghana, a prestigious Ghanaian social enterprise with backing from prestigious national universities, Ministry of Education and international foundations;
- My support laid the foundation for the launch of two other national organisations in Uganda and Nigeria, with legal and financial support from national governments, national universities and international foundations such as the SWIFT Foundation, Pershing Square Foundation and the Varkey Foundation;
- Successfully diagnosed organisational challenges, channeled support to all three organisations as needed and actively championed ethical conduct and diversity in the organisations;

Regional Policy Manager (July 2007-December 2008)

Oxfam

Managed Oxfam's regional policy, advocacy and influencing agenda in Southern Africa. This included matrix managed regional economic justice lead, regional research lead and regional media and communications leads.

Key Achievements:

- Appointed Acting Pan Africa Director to resolve deep-seated team problems during a four-month maternity cover stint. My performance was rated as excellent by the Regional Director at the end of the stint;
- Recruited and managed a successful and diverse team in terms of age, experience, nationality and race. This team successfully executed a change of regional strategy under my leadership;
- My team that designed and executed regional programmes and supported Country Directors and their teams on policy and influencing strategy. The team successfully designed regional programmes creating links between NGOs, business associations and government departments across five countries;

Executive Director- Trade Policy (March 2011 -April 2012)

Business Unity South Africa

Led Trade Policy team for South Africa's apex business association

Key Achievements:

- Interviewed on national television regarding trade and investment law and policy issues;
- Led the team that gave private sector input into national legislation on customs and excise and tourism;
- Represented the private sector in formulation of national trade policy and trade negotiating positions, as well as leading outgoing business delegations and welcoming incoming trade delegations;
- Wrote opinion pieces for national newspapers on trade issues and wrote speeches for my CEO for high-level events

Trade and Investment Advisor (April 2008-February 2011)

UK Trade and Investment

UK government advisor supporting energy sector lobbying and influencing on behalf of UK businesses investing in South Africa.

Key Achievements:

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- Forged formal partnerships between the South Africa Oil and Gas Alliance and the UK's NOF Energy and the Aberdeen and Grampian Chamber of Commerce. These partnerships led to two trade missions that resulted in at least three UK companies winning business in South Africa;
- Consistent top performer in South African team in terms of customers assisted, revenue generated and inward investment projects completed;
- Wrote briefings for UK High Commissioner and Trade Commissioner to South Africa for high-level briefing meetings with CEOs, and top civil servants;

Candidate Attorney (February 2008-March 2008)

Maponya Inc

Candidate Attorney handling personal injury claims on behalf of a government agency

Researcher/Intern (February 2005-November 2007)

Trade Law Centre for Southern Africa (tralac)

Was a researcher on international trade law and policy issues

Education & Credentials

Master of Laws (LLM) International Trade Law (2005)
University of Stellenbosch, South Africa

Bachelor of Legal Laws (LLB) (2004)
University of the Western Cape, South Africa

References

James (Jim) Redden
Senior Lecturer and Visiting Fellow: University of Adelaide
Relationship: Collaboration on international trade and Aid for Trade
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